

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL FOR: Annual Contract for  
 Aqueous Solution of Ferrous Sulfate, FeSO<sub>4</sub>  
 TIME & DATE: (January 1, 2016 through December 31, 2016)  
 3:00 p.m., August 26, 2015  
 ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

Penco, Inc.  
 P.O. Box 600  
 San Felipe, TX 77473

ALTIVIA Chemicals, LLC  
 1100 Louisiana Street  
 Suite 4800  
 Houston, TX 77002

Chemtrade  
 90 East Halsey Road  
 Parsippany, NJ 07054

Kemira  
 Porkkalankatu 3  
 P.O. Box 330  
 FI-00101 Helsinki, Finland

Imovar USA, Inc.  
 8201 S. 212th  
 Kent, WA 98032-1994

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY		Penco, Inc. P.O. Box 600 San Felipe, TX 77473	ALTIVIA Chemicals, LLC 1100 Louisiana Street Suite 4800 Houston, TX 77002	Chemtrade 90 East Halsey Road Parsippany, NJ 07054	Kemira Porkkalankatu 3 P.O. Box 330 FI-00101 Helsinki, Finland	Imovar USA, Inc. 8201 S. 212th Kent, WA 98032-1994
1.	Estimated 139,625/gal/first 3 months	Price/gal TOTAL	0.446 62,272.75	0.5182 72,353.68	NO BID	NO BID	NO BID
2.	Estimated 4,404,737 gal/year*	Price/gal TOTAL	0.446 1,964,512.70	0.5182 2,282,534.71			
	<b>TOTAL</b>	<b>TOTAL</b>	<b>2,026,785.45</b>	2,354,888.39			
3.	Rental of 5,000 gallon tanker for emergencies	Month Prorated	1,500.00	4,000.00			
4.	Delivery and setup charge	Delivery Charge	2,000.00	3,000.00			
	<b>EXTENSION 1</b>	<b>TOTAL</b>	<b>2,026,785.45</b>				
	<b>EXTENSION 2</b>	<b>TOTAL</b>	<b>2,026,785.45</b>				
	<b>EXTENSION 3</b>	<b>TOTAL</b>	<b>2,026,785.45</b>				
	Terms		1.5% 10 days	Net 30 days			
	Delivery Days						

**\*LOW BIDDER**

BID INVITATIONS E-MAILED TO AND/OR PICKED UP BY:

Allen Chemical  
 ALTIVIA Chemicals  
 Ampac Chemical  
 Brenntag  
 Chemtrade  
 DX Group  
 Kamira Water  
 Penco  
 Univar USA

Demandstar  
 SAWS Website